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VERITAS



#VtasVision

Your day relies on Veritas Availability



VERITAS VISION Day

Mission critical apps require availability



VERITAS VISION Bay **\$84,000** \$8,500 Brokerage Healthcare \$50,000 **\$34,000** Finance Telecom \$27,000 Manufacturing

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Solution
Day

Cost per minute of downtime

Availability: Analyst Perspective Is it time to rethink DR?

- "DR is Dead, Long Live Application Availability"
- "Consider DR through a larger lens of application and data availability"

IDC PERSPECTIVE Disaster Recovery Is Dead Long Live Application Availabi Phil Goodwin EXECUTIVE SNAPSHOT
and and that
EXECUTIVE SNAPSHOT
FIGURE 1
Executive Snapshot: The Future of Disaster Recovery
IDC estimates that as many as half of all companies couldn't survive after a true disaster because of inadequate disaster recovery (DR) capabilities. This is because most companies have chosen to accept relar rather than append the time and monsy for a DB plan. However, disaster recovery as a service (DB be better served to focus on continuous application availability rather than a DB plan new.
Key Takeaways
 Disaster recovery bas a bad remutation
 As organizations since for zero downline and zero data loss for applications, they are daploying applications in hybrid or multicloud configurations that can offer neuronomic they are daploying.
continuum of application and data a loss for autority, and disaster recovery are monohime
 If an organization can recover applications in difference locations with minimal user disruptions then b becomes unnecessary.
Recommended Actions
 Consider disaster recovery through a line
 Consider disaster recovery through a larger lens of application and data availability. Implement workload migration, object storage, cloud capabilities, and other newer solutions to delive toos for cloud server.
application availability.
 Look for cloud service providers that can help deliver application availability.
nov IDC. 2018

IDC 📰

CIO Survey:

Can your business recover from a disaster scenario?



65%

'Somewhat' or 'not very' confident

Confident



Application Availability Challenges







On-prem and hybrid infrastructure Virtualization

New Workloads

Cloud

Inconsistent Methods – Difficult to Test

• No Universal App Awareness – Multiple Tools

Problematic and Risky Upgrades and Migrations





Veritas Availability Vision

Complete Infrastructure Abstraction

Software Defined Enterprise Infrastructure

Any OS, any App, any Hypervisor, any Cloud









Veritas Availability Vision

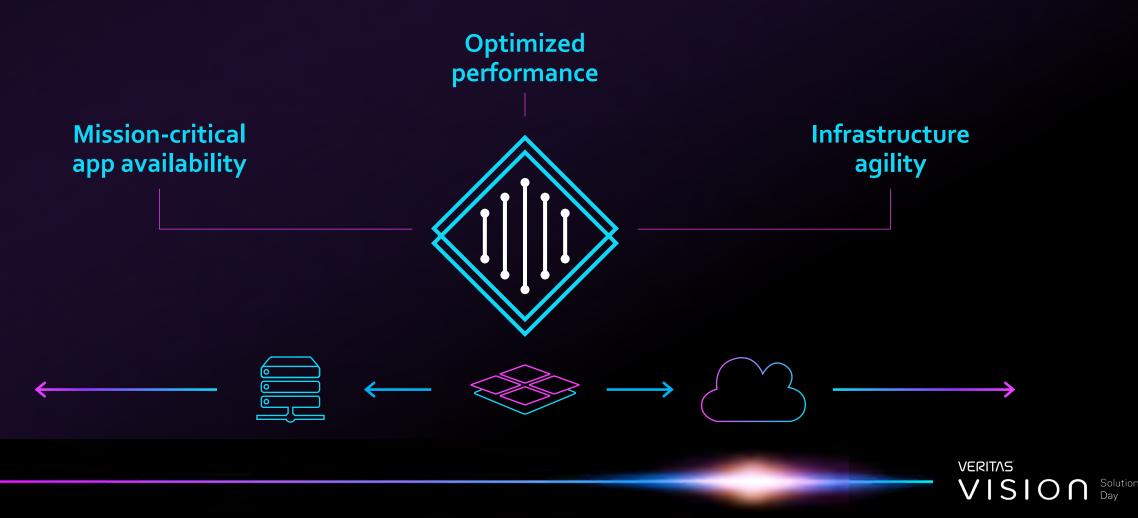
Single Approach for all Business-Critical Apps

Across Physical, Virtual and Cloud





Veritas Availability Software Defined Enterprise Infrastructure





Every application has its own business value

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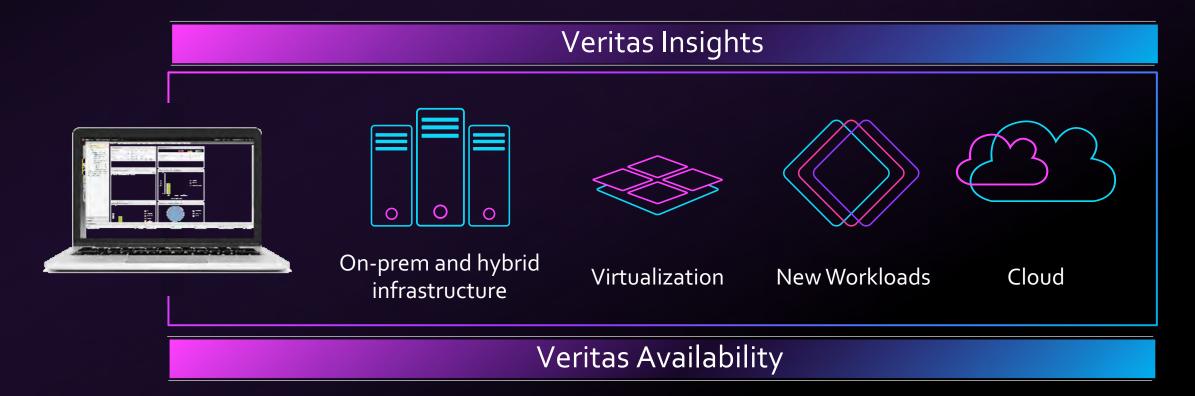
Veritas Availability Solutions Defy Outages and Disasters

InfoScale High Availability Tier 1 Mission Critical Apps Recover in <1Sec





Availability integrated with every layer of the infrastructure

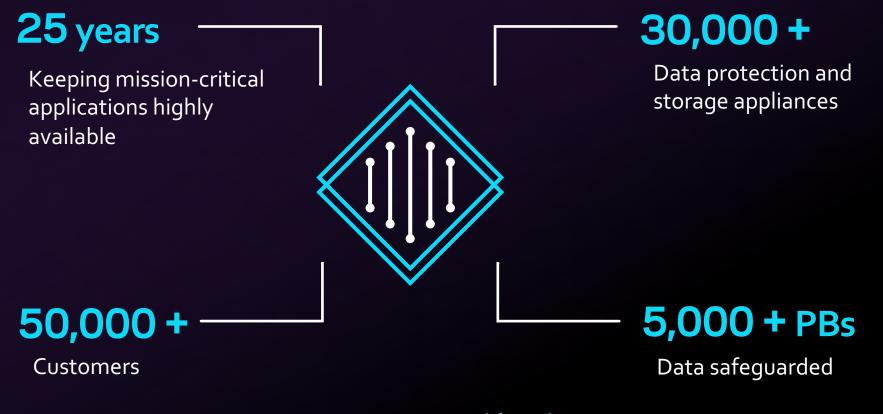


- App aware automated detection/correction
- Tailorable RPO/RTO

- Automated Testing
- Risk Analysis and Reporting



Veritas Availability Solutions



Gartner recognized leader Software Defined Management and IT Resiliency Orchestration

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Building Businesses of the Future

On Veritas Availability Today



Businesses of the future built on Veritas Availability



- Deploy, Automate and Orchestrate
- Physical, Virtual and the Cloud
- Single approach for automating availability across the enterprise





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Businesses of the future built on Veritas Availability



Cloud Only & Hybrid Cloud Deployments

Highly Available Cloud-Based Applications

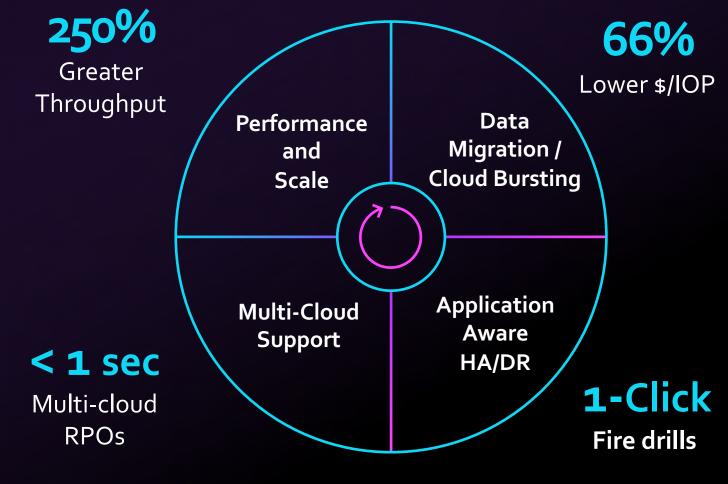
Scaling Applications in the Cloud





in capabilities

VERITAS VISION Day Imagine Veritas Availability enabling your cloud



60%

Lower DR operational costs

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Veritas Availability business outcomes



A competitive advantage to your business, not just your IT environment

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Business outcome: Increased productivity



Heterogenous Platform Support

- Standard Tool Set for P/V/C (Any OS)
- Rapidly Adopt New Technology

Automation & Orchestration

Integrate with established deployment tool sets

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Visibility across all application dependencies

Business outcome: Managed risk & brand reputation



Avoiding Risk to Availability

- Proactive Compliance with Fire Drills and Rehearsals
- Risk Analysis and Reporting (VRP and InfoScale)

Risks to Your Business

• Confidence in the Resiliency of you Tier 1 Apps

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• Visibility to all facets of your Environment

Business outcome: Revenue growth, reduce costs



Vendor Agnostic

- Maximize IT Investments in Compute and Storage
- Breathing Room for Technology Decisions
- Avoid Vendor Lock-in

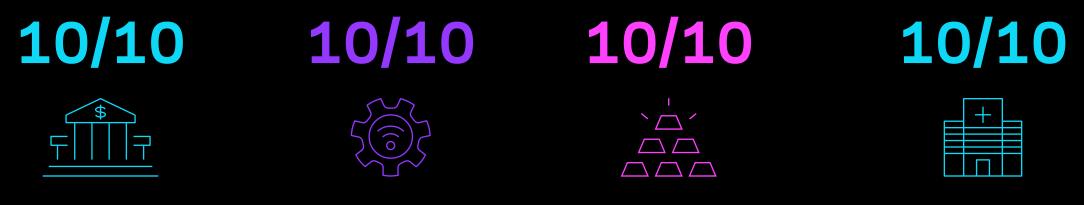
Storage, App and Cloud Savings

- Scale Storage Capacity and Performance Independently
- License Efficiency both on Prem and in the Cloud

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These businesses rely on Veritas Availability:



Financial institutions

Telco companies

Investment banks

Healthcare organizations



Only Veritas Availability provides:

o Complete infrastructure abstraction

• Mission-critical levels of availability and performance

App awareness across Physical, Virtual and Cloud





ThankYou

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