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VERITAS



**#VtasVision** 

#### Your day relies on Veritas Availability



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#### Mission critical apps require availability



VERITAS VISION Bay **\$84,000** \$8,500 Brokerage Healthcare \$50,000 **\$34,000** Finance Telecom \$27,000 Manufacturing

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Solution
Day

Cost per minute of downtime

# Availability: Analyst Perspective Is it time to rethink DR?

- "DR is Dead, Long Live Application Availability"
- "Consider DR through a larger lens of application and data availability"

IDC PERSPECTIVE Disaster Recovery Is Dead Long Live Application Availabi Phil Goodwin EXECUTIVE SNAPSHOT
and and that
EXECUTIVE SNAPSHOT
FIGURE 1
Executive Snapshot: The Future of Disaster Recovery
IDC estimates that as many as half of all companies couldn't survive after a true disaster because of inadequate disaster recovery (DR) capabilities. This is because most companies have chosen to accept relar rather than append the time and monsy for a DB plan. However, disaster recovery as a service (DB be better served to focus on continuous application availability rather than a DB plan new.
Key Takeaways
<ul> <li>Disaster recovery bas a bad remutation</li> </ul>
<ul> <li>As organizations since for zero downline and zero data loss for applications, they are daploying applications in hybrid or multicloud configurations that can offer neuronomic they are daploying.</li> </ul>
continuum of application and data a loss for autority, and disaster recovery are monohime
<ul> <li>If an organization can recover applications in difference locations with minimal user disruptions then b becomes unnecessary.</li> </ul>
Recommended Actions
<ul> <li>Consider disaster recovery through a line</li> </ul>
<ul> <li>Consider disaster recovery through a larger lens of application and data availability.</li> <li>Implement workload migration, object storage, cloud capabilities, and other newer solutions to delive toos for cloud server.</li> </ul>
application availability.
<ul> <li>Look for cloud service providers that can help deliver application availability.</li> </ul>
nov IDC. 2018

IDC 📰

## CIO Survey:

Can your business recover from a disaster scenario?



**65**%

'Somewhat' or 'not very' confident

Confident



## Application Availability Challenges







On-prem and hybrid infrastructure Virtualization

**New Workloads** 

Cloud

Inconsistent Methods – Difficult to Test

• No Universal App Awareness – Multiple Tools

Problematic and Risky Upgrades and Migrations





#### Veritas Availability Vision

## **Complete Infrastructure Abstraction**

**Software Defined Enterprise Infrastructure** 

Any OS, any App, any Hypervisor, any Cloud









#### Veritas Availability Vision

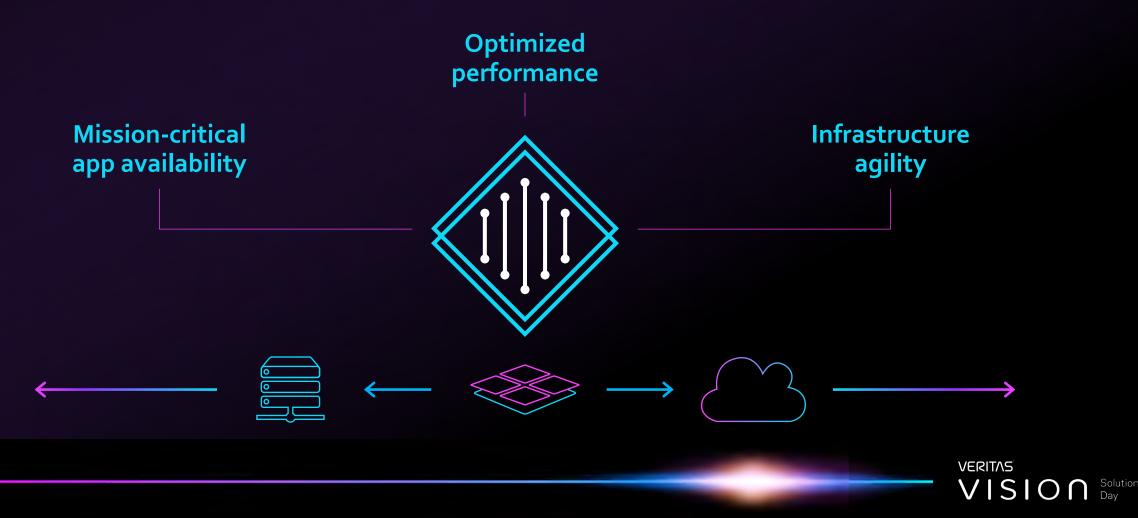
## Single Approach for all Business-Critical Apps

Across Physical, Virtual and Cloud





#### Veritas Availability Software Defined Enterprise Infrastructure





#### Every application has its own business value

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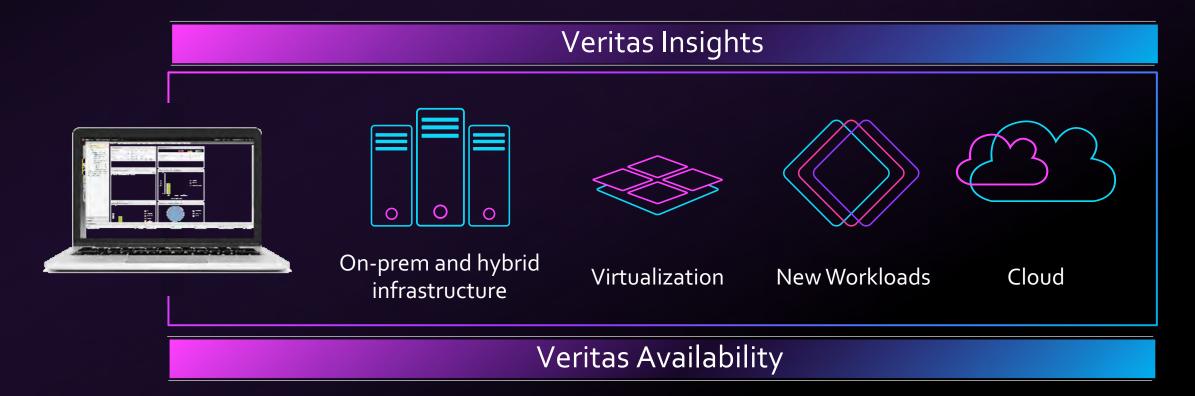
## Veritas Availability Solutions Defy Outages and Disasters

InfoScale High Availability Tier 1 Mission Critical Apps Recover in <1Sec





#### Availability integrated with every layer of the infrastructure

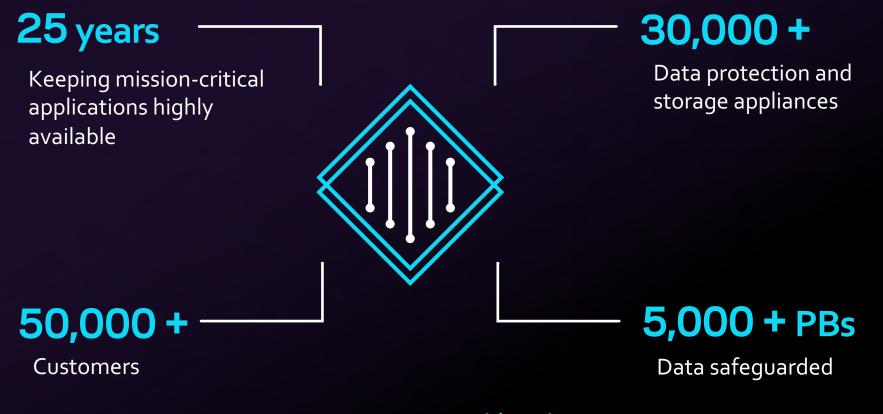


- App aware automated detection/correction
- Tailorable RPO/RTO

- Automated Testing
- Risk Analysis and Reporting



#### **Veritas Availability Solutions**



Gartner recognized leader Software Defined Management and IT Resiliency Orchestration

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## **Building Businesses of the Future**

On Veritas Availability Today



## Businesses of the future built on Veritas Availability



- Deploy, Automate and Orchestrate
- Physical, Virtual and the Cloud
- Single approach for automating availability across the enterprise





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## Businesses of the future built on Veritas Availability



**Cloud Only & Hybrid Cloud Deployments** 

**Highly Available Cloud-Based Applications** 

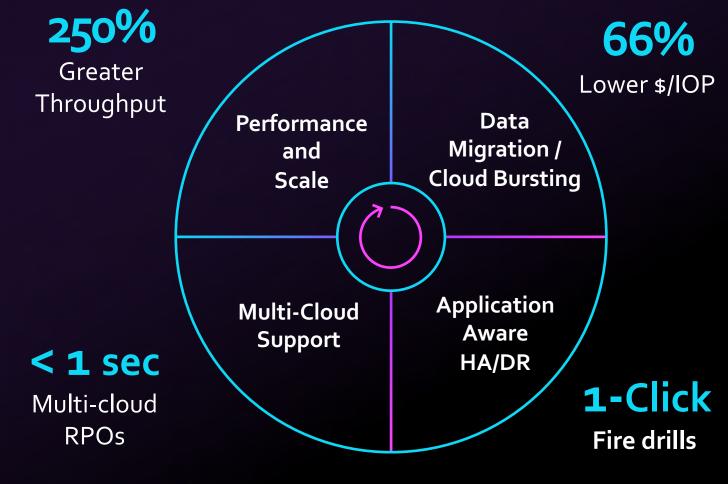
Scaling Applications in the Cloud





in capabilities

VERITAS VISION Day Imagine Veritas Availability enabling your cloud



60%

Lower DR operational costs

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#### Veritas Availability business outcomes



A competitive advantage to your business, not just your IT environment

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#### Business outcome: Increased productivity



#### **Heterogenous Platform Support**

- Standard Tool Set for P/V/C (Any OS)
- Rapidly Adopt New Technology

#### **Automation & Orchestration**

Integrate with established deployment tool sets

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Visibility across all application dependencies

## Business outcome: Managed risk & brand reputation



#### **Avoiding Risk to Availability**

- Proactive Compliance with Fire Drills and Rehearsals
- Risk Analysis and Reporting (VRP and InfoScale)

#### **Risks to Your Business**

• Confidence in the Resiliency of you Tier 1 Apps

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• Visibility to all facets of your Environment

## Business outcome: Revenue growth, reduce costs



#### Vendor Agnostic

- Maximize IT Investments in Compute and Storage
- Breathing Room for Technology Decisions
- Avoid Vendor Lock-in

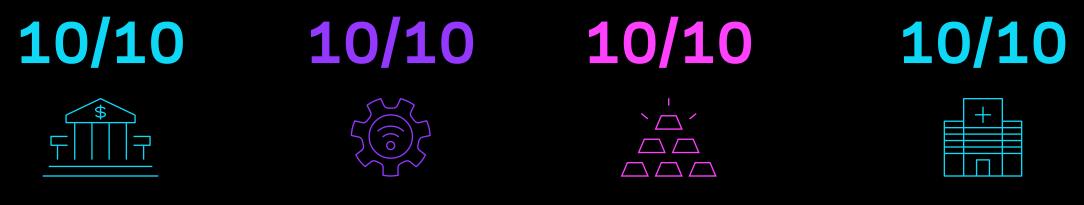
#### Storage, App and Cloud Savings

- Scale Storage Capacity and Performance Independently
- License Efficiency both on Prem and in the Cloud

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## These businesses rely on Veritas Availability:



Financial institutions

Telco companies

Investment banks

Healthcare organizations



#### Only Veritas Availability provides:

**o** Complete infrastructure abstraction

• Mission-critical levels of availability and performance

App awareness across Physical, Virtual and Cloud





## ThankYou

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